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**MINUTES
FINANCE AND AUDIT COMMITTEE SPECIAL MEETING**

**Monday, May 5, 2025, at 9:00 a.m.
UWCD Headquarters, First Floor, Board Room
1701 N. Lombard Street, Oxnard CA 93030**

OPEN SESSION

Chair Steve Huber called the meeting to order at 9:00 a.m.

Committee Members Roll Call

Present: Directors Jones, Keeling, and Huber.

Absent: None.

- 1. Public Comments:** None.
- 2. UWCD Board of Directors Meeting Agenda Item**

2.1 UWCD Boat Rental Program for the Lake Piru Recreation Area

Motion

Senior Park Ranger Bernard Riedel Jr. presented the proposed motion to the Committee (presentation attached). With General Manager guidance to staff, the Committee discussed consideration of the motion.

Action: M/S/C (Keeling, Jones) recommended the full Board of Directors approve the establishment of a United Water Conservation District Boat Rental Program for the Lake Piru Recreation Area.

Vote: Ayes: Jones, Huber, and Keeling; Noes: None; Absent: None.

ADJOURNMENT

Chair Huber adjourned the meeting at 9:34 a.m.

I certify that the above is a true and correct copy of the minutes of the UWCD Finance and Audit Committee Special Meeting of May 5, 2025.

ATTEST: _____

Chair Steve Huber



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Revenue and Visitation Recap				
2024 Day Use/Other Revenue Recap and Comparison				
2024 Day Use/Other Revenue (Jan 1 – December 30)		\$530,620		
2023 Day Use/Other Revenue (Jan 1 – December 30)		\$401,517		
Total Revenue Increase/Decrease from Prior Year		\$129,103		
Annual Increase/Decrease %		32%		
2024 Camping Revenue Recap and Comparison				
2024 Camping Revenue (Jan 1 – December 30)		\$562,628		
2023 Camping Revenue (Jan 1 – December 30)		\$557,334		
Total Revenue Increase/Decrease from Prior Year		\$5,294		
Annual Increase/Decrease in %		1%		
Total Combined Revenue Current and Previous Year Comparison (2024 vs. 2023)				
2024 All Revenue (Jan 1 – December 30)		\$1,093,248		
2023 All Revenue (Jan 1 – December 30)		\$958,851		
Total Revenue Increase from Prior Year		\$134,397		
Annual Increase/Decrease in %		14%		
2024 Total Visitation Figures				
	# People	# Vehicles	# Vessels	Pets
Total	106,500	29,482	4,730	161

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TOMMY'S BOATS



2024 21' Tahoe LTZ (\$40K starting price)

- Ten (10) passengers, 140hp motor
- \$525 (half day), \$700 (all day)



2024 Axis Wake Research (\$116K starting price)

- Fifteen (15) passengers
- \$675 (half day), \$900 (all day)

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Rental Rates Comparison

Casitas	1 hour	2 - 5 hour	Daily
14' (4 person)	\$ 75	\$110	\$120
16' (6 person)	\$ 85	\$120	\$130
20' pontoon (8 person)	\$ 135	\$230	\$315
24' pontoon (10 person)	\$ 140	\$245	\$315

Pyramid	2 hour (min)	add'l hour	Daily
14' (4 person)	\$ 45	\$ 15	\$100
16' (5 person)	\$ 80	\$ 30	\$200
Fishing Pontoon (10 person)	\$ 125	\$ 50	\$325
Deluxe Pontoon (10 person)	\$ 170	\$ 70	\$450

Cachuma	2 hour (min)	add'l hour	Daily
Boat (4 person)	\$ 45	\$ 15	\$120
Boat (6 person)	\$ 65	\$ 18	\$155
Pontoon (10 person)	\$ 120	\$ 40	\$260
Pontoon (14 person)	\$ 130	\$ 50	\$350

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2025 SUN TRACKER PARTY BARGE 20 DLX

Selection Rationale

- ▶ New boats are more costly, but allow for a homogeneous rental fleet
- ▶ Pontoon boats are stable and can safely accommodate several people
- ▶ Decided on a 20' vs 16' boat to accommodate families, but a 60hp engine to reduce the ability to speed

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SPECIFICATIONS

Standard Metric	
Length	21' 11"
Deck Length	19' 10"
Deck Width	8' 6"
Max. Recommended HP	115 HP
Fuel Capacity	321 gal.
Pontoon Log Length	20' 4"
Pontoon Log Diameter	24"
Pontoon Log Material	0.080 5052 marine alloy
Max. Person Capacity	10 persons
Max. Person Weight	1370 lbs.
Max. Person, Motor & Gear Weight	1900 lbs.
Interior Depth	26"
Average Dry Weight	2080 lbs.
Average Package Weight	3745 lbs.
Package Height	8' 9"
Package Width	8' 6"
Towing Length	30' 2"
Storage Length	30' 2"

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2025 CRESTLINER 1672

Selection Rationale

- ▶ New boats are more costly, but allow for a homogeneous rental fleet
- ▶ Aluminum v-hull boats are popular with fishermen
- ▶ Decided on the larger 16' boat because of stability, but a small 9.9hp engine to reduce the ability to speed

SPECS & FEATURES		
GENERAL SPECS	FEATURES	WARRANTY
Length 16' 2"	HP Range 0-25	Seating 5
Fuel Capacity PORTABLE	Aluminum Gauge Bottom .063"	Aluminum Gauge Sides .063"
Aluminum Gauge Transom .063"	Beam 72"	Max HP Capacity 25
Max Weight Capacity 1,150 LBS	Weight (Boat Only, Dry) 325 LBS	

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Initial Investment

Year:	2025
Type:	Pontoon
Make:	Sun Tracker
Model:	PB20DLX
Motor:	Mercury, four stroke, 60hp
Size:	20'
Capacity:	10 people, 1,370lbs
3 boats & 1 trailer:	\$ 108,935 (includes 5% gov. discount)
Average price per unit:	\$ 36,312

Year:	2025
Type:	V hull fishing boat
Make:	Crestliner
Model:	1672
Motor:	Mercury, four stroke, 9.9hp
Size:	16'
Capacity:	5 people, 1,150lbs
Price (boat only):	\$ 9,400
Price w/trailer:	\$ 11,275
4 boats & 1 trailer:	\$ 42,535
Average price per unit:	\$ 10,635

Initial boat investment:	\$ 151,470
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Proposed Rental Rates

Pontoon	2 hour (min)	add'l hour	Daily	ROI (days)
weekday (peak)	\$ 150	\$60	\$ 450	90
weekend/holiday (peak)	\$ 170	\$70	\$ 500	81
weekday (off-peak)	\$ 125	\$55	\$ 425	96
weekend/holiday (off-peak)	\$ 140	\$60	\$ 450	90

V-hull	2 hour (min)	add'l hour	Daily	ROI (days)
weekday (all year)	\$ 70	\$25	\$ 200	75
weekend/holiday (all year)	\$ 80	\$30	\$ 250	60

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Condor Point Store

- Existing operation
- Currently staffed with one employee, but a second can be added to attend to boat rentals
- Point-of-sale terminals and radio comms with rangers
- Base of operations for contracts, payments, safety briefings, and the issuance of PFDs (model used at other local lakes)

Projected Revenue							
Rental		FY 2026		FY 2027			
Rate	Pontoon	Rental Days	Revenue	Rental Days	Revenue	Total	
60%	weekday (peak)	41	\$ 33,210	68	\$55,080	\$ 88,290	
75%	weekend/holiday (peak)	43	\$ 48,375	34	\$38,250	\$ 86,625	
15%	weekday (off-peak)	182	\$ 34,808	182	\$34,808	\$ 69,615	
25%	weekend/holiday (off-peak)	81	\$ 27,338	81	\$27,338	\$ 54,675	
		347	\$143,730	365	\$155,475	\$ 299,205	
	V-hull						
60%	weekday (peak)	41	\$ 19,680	68	\$32,640	\$ 52,320	
75%	weekend/holiday (peak)	43	\$ 32,250	34	\$25,500	\$ 57,750	
60%	weekday (off-peak)	182	\$ 87,360	182	\$87,360	\$174,720	
65%	weekend/holiday (off-peak)	81	\$ 52,650	81	\$52,650	\$105,300	
		347	\$191,940	365	\$198,150	\$ 390,090	
			\$335,670		\$353,625	\$ 689,295	
			insurance: \$ (30,000)		\$ (30,000)	\$ (60,000)	
			fuel, maintenance, etc.: \$ (86,750)		\$ (91,250)	\$ (178,000)	
			labor: \$ (55,520)		\$ (58,400)	\$ (113,920)	
			net: \$163,400		\$173,975	\$ 337,375	

Risk Mitigation Steps

- **Rental Contract**
 - Wording reviewed and approved by District counsel
 - Signed by primary renter and list all passengers
 - Will include potentially hazardous conditions at Lake Piru (submerged trees and other obstructions close to shore, wind and related waves, etc.)
 - Swimming from v-hull when not at shore will be prohibited since there isn't an easy way to get back into the boat
- Everyone will be required to watch a brief boating safety video prior to boarding the boat

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continued

- A personal floatation device (PFD) issued to everyone who will be on the boat and the law requiring “everyone under the age 13 years to wear a PFD at all times when on the boat” will continue to be actively enforced
- Staff will verbally review the proper operation of the boat and boat features with the primary renter when at the boat
 - Location of the swim ladder and throwable life preserver on the pontoon boats
- Weight capacity of boats will be strictly enforced
- Rangers regularly patrol the lake

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