

MINUTES FINANCE AND AUDIT COMMITTEE SPECIAL MEETING

Board of Directors
Lynn Maulhardt, President
Catherine Keeting, Vice President
Gordon Kimball, Secretary/Treasurer
Keith Ford
Mohammed Hasan
Steve Huber
Rachel Jones

General Manager Mauricio Guardado

Legal Counsel David D. Boyer

Monday, May 5, 2025, at 9:00 a.m.
UWCD Headquarters, First Floor, Board Room
1701 N. Lombard Street, Oxnard CA 93030

OPEN SESSION

Chair Steve Huber called the meeting to order at 9:00 a.m.

Committee Members Roll Call

Present: Directors Jones, Keeling, and Huber.

Absent: None.

1. Public Comments: None.

2. UWCD Board of Directors Meeting Agenda Item

2.1 UWCD Boat Rental Program for the Lake Piru Recreation Area Motion

Senior Park Ranger Bernard Riedel Jr. presented the proposed motion to the Committee (presentation attached). With General Manager guidance to staff, the Committee discussed consideration of the motion.

Action: M/S/C (Keeling, Jones) recommended the full Board of Directors approve

the establishment of a United Water Conservation District Boat Rental

Program for the Lake Piru Recreation Area.

Vote: Ayes: Jones, Huber, and Keeling; Noes: None; Absent: None.

ADJOURNMENT

Chair Huber adjourned the meeting at 9:34 a.m.

I certify that the above is a true and correct copy of the minutes of the UWCD Finance and Audit Committee Special Meeting of May 5, 2025.

ATTEST:

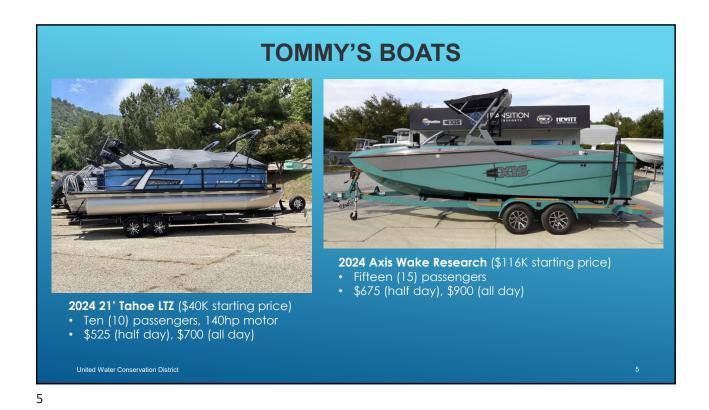
Chair Steve Huber



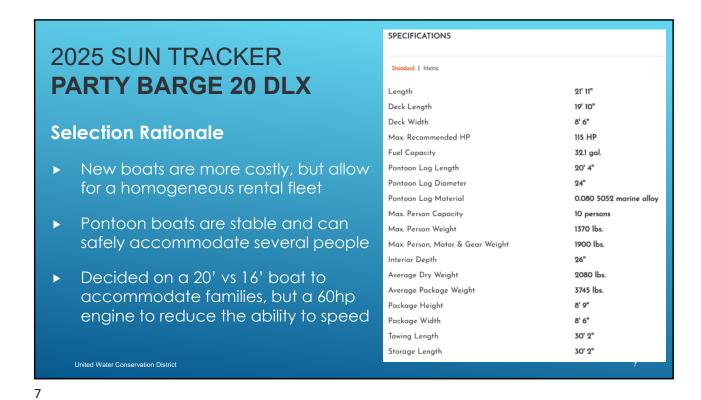




2024	Comparison					
2024 Day Use/Othe	er Revenue (Jan 1 –	December 30)	\$530,	620		
2023 Day Use/Othe	er Revenue (Jan 1 –	December 30)	\$401,	517		
Total Revenue Incr	venue Increase/Decrease from Prior Year			\$129,103		
Annual Increase/De	ase/Decrease % 32%					
20	mparison					
2024 Camping Revenue (Jan 1 – December 30)			\$562,	\$562,628		
2023 Camping Rev	2023 Camping Revenue (Jan 1 – December 30)			\$557,334		
Total Revenue Incr	ease/Decrease from	Prior Year	\$5,2	\$5,294		
Annual Increase/De	ecrease in %		1%	ó		
Total Combined I	Revenue Current and	Previous Year Co	mparison (2024 v	rs. 2023)		
2024 All Revenue (\$1,093	3,248				
2023 All Revenue (Jan 1 – December 30)			\$958,	\$958,851		
Total Revenue Increase from Prior Year			\$134,	\$134,397		
Annual Increase/Decrease in %			149	14%		
	2024 Total \	/isitation Figures				
	# People	# Vehicles	# Vessels	Pets		
Total	106,500	29,482	4,730	161		



			0.51	5.11
	Casitas	1 hour	2 - 5 hour	Daily
	14' (4 person)	\$ 75	\$110	\$120
	16' (6 person)	\$ 85	\$120	\$130
	20' pontoon (8 person)	\$135	\$230	\$315
	24' pontoon (10 person)	\$140	\$245	\$315
Rental Rates				
	Pyramid	2 hour (min)	add'l hour	Daily
Comparison	14' (4 person)	\$ 45	\$ 15	\$100
in the second second	16' (5 person)	\$ 80	\$ 30	\$200
	Fishing Pontoon (10 person)	\$125	\$ 50	\$325
	Deluxe Pontoon (10 person)	\$170	\$ 70	\$450
	Cachuma	2 hour (min)	add'l hour	Daily
	Boat (4 person)	\$ 45	\$ 15	\$120
	Boat (6 person)	\$ 65	\$ 18	\$155
	Pontoon (10 person)	\$120	\$ 40	\$260
	Pontoon (14 person)	\$130	\$ 50	\$350
United Water Conservation District				6







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	Year:	2025	
	Type:	Pontoon	
	Make:	Sun Tracker	
	Model:	PB20DLX	
	Motor:	Mercury, four stroke, 60hp	
	Size:	20'	
	Capacity:	10 people, 1,370lbs	
	3 boats & 1 trailer:	\$ 108,935 (includes 5% gov. discount)	
	Average price per unit:	\$ 36,312	
Initial Investment	_		
	Year:	2025	
	Type:	V hull fishing boat	
	туре. Make:	Crestliner	
	Model:	1672	
	Motor:	Mercury, four stroke, 9.9hp	
	Size:	16'	
	Capacity:	5 people, 1,150lbs	
	Price (boat only):	\$ 9,400	
	Price w/trailer:	\$ 11,275	
	4 boats & 1 trailer:	\$ 42,535	
	Average price per unit:	\$ 10,635	
	Average price per unit.	ų 10,033	
United Water Conservation District	Initial boat investment:	\$ 151,470	11

Pontoon	2 hou	ır (min)	add'l hour	Daily	ROI (days)
weekday (peak)	\$	150	\$60	\$ 450	90
weekend/holiday (peak)	\$	170	\$70	\$ 500	81
weekday (off-peak)	\$	125	\$55	\$ 425	96
weekend/holiday (off-peak)	\$	140	\$60	\$ 450	90
V-hull					
weekday (all year)	\$	70	\$25	\$ 200	75
weekend/holiday (all year)	\$	80	\$30	\$ 250	60



Condor Point Store

- Existing operation
- Currently staffed with one employee, but a second can be added to attend to boat rentals
- Point-of-sale terminals and radio comms with rangers
- Base of operations for contracts, payments, safety briefings, and the issuance of PFDs (model used at other local lakes)

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Rental			FY 2026	FY 2027					
Rate	Pontoon	Rental Days	Revenue		Rental Days	Revenue		Total	
60%	weekday (peak)	41	\$ 33,210		68	\$55,080		\$ 88,290	
75%	weekend/holiday (peak)	43	\$ 48,375		34	\$38,250		\$ 86,625	
15%	weekday (off-peak)	182	\$ 34,808		182	\$34,808		\$ 69,615	
25%	weekend/holiday (off-peak)	81	\$ 27,338		81	\$27,338		\$ 54,675	
		347		\$143,730	365		\$155,475		\$ 299,205
	V-hull								
60%	weekday (peak)	41	\$ 19,680		68	\$32,640		\$ 52,320	
75%	weekend/holiday (peak)	43	\$ 32,250		34	\$25,500		\$ 57,750	
60%	weekday (off-peak)	182	\$ 87,360		182	\$87,360		\$174,720	
65%	weekend/holiday (off-peak)	81	\$ 52,650		81	\$52,650		\$105,300	
		347		\$191,940	365		\$198,150		\$ 390,090
				\$335,670			\$353,625		\$ 689,29
			insurance:	\$ (30,000)			\$ (30,000)		\$ (60,000
	fuel, maintenance		tenance, etc.:	\$ (86,750)			\$ (91,250)		\$(178,000
			labor:	\$ (55,520)			\$ (58,400)		\$(113,920
			net:	\$163,400			\$173,975		\$ 337,37

Risk Mitigation Steps

- Rental Contract
 - o Wording reviewed and approved by District counsel
 - o Signed by primary renter and list all passengers
 - Will include potentially hazardous conditions at Lake Piru (submerged trees and other obstructions close to shore, wind and related waves, etc.)
 - Swimming from v-hull when not at shore will be prohibited since there isn't an easy way to get back into the boat
- Everyone will be required to watch a brief boating safety video prior to boarding the boat

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continued

- A personal floatation device (PFD) issued to everyone who will be on the boat and the law requiring "everyone under the age 13 years to wear a PFD at all times when on the boat" will continue to be actively enforced
- Staff will verbally review the proper operation of the boat and boat features with the primary renter when at the boat
 - Location of the swim ladder and throwable life preserver on the pontoon boats
- Weight capacity of boats will be strictly enforced
- Rangers regularly patrol the lake

United Water Conservation District

